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FOR IMMEDIATE RELEASE

## **C&C Names Gregory T. Jones Vice President**

### **Former City Manager of Hayward Provides Unique Perspective to C&C Brokerage Team**

(Hayward, CA, Tuesday, July 27, 2010) Cornish & Carey Commercial/ONCOR International (C&C), the dominant real estate force in Northern California, today announced that Gregory (Greg) T. Jones was appointed Vice President based in the firm's Hayward office. In addition to traditional brokerage responsibilities, Mr. Jones will provide clients valuable advisory services in facilitating city approvals for tenant improvements and new construction project entitlements. Previously, Mr. Jones was City Manager of the City of Hayward where he led an organization of more than 850 employees in the planning and implementation of a \$240 million annual budget.

"Cornish & Carey is thrilled to welcome Greg to our brokerage team," said Senior Vice President and Manager of C&C's Hayward office Joe Fabian. "Greg's relationships within the Bay Area business community are extensive and his knowledge of the government and political landscapes will be important to C&C clients as they navigate local regulatory and approval processes. He provides a unique perspective on our brokerage team and will be a tremendous resource to our clients."

Mr. Jones built a 20-year career in government working with the City of Concord, City of Chico and City of Hayward. He was City Manager of both Chico and Hayward and Assistant City Manager in Concord. Prior to his career in government, he was an Officer in the United States Air Force.

Mr. Jones is the C&C Hayward office's most recent appointment. The team recently moved to a larger office to accommodate its growing business. C&C plans to continue to grow the Hayward office strategically focusing on recruiting brokers who can provide enhanced resources and services to C&C clients. Pat Patterson and Rachel Karlfeld were other recent additions to the team and Hayward plans to add five additional brokers before the end of the year.

"I am excited to launch my commercial real estate career with Cornish & Carey," said Mr. Jones. "C&C has a long and rich history as leader in the community. As City Manager of both Chico and Hayward, working with the business community was an important part of my job. I look forward leveraging my knowledge and experience of how commercial and government activity intersect to advise C&C clients and facilitate a positive real estate experience."

Mr. Jones serves on the Board of Directors for both the Hayward Chamber of Commerce and the Hayward Rotary Club.

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#### **About Cornish & Carey Commercial**

A dominant regional real estate force since 1935, Cornish & Carey Commercial/ONCOR International provides a full range of services for both property owners and companies occupying buildings throughout Northern California. More than 250 agents uphold C&C's core values of integrity and knowledge creating a powerful combination of people and services. With 13 strategically located offices - Santa Clara, Palo Alto, San Mateo, San Francisco, Larkspur, Santa Rosa, Oakland, Walnut Creek, Emeryville, Pleasanton, Hayward, Roseville and Sacramento - Cornish & Carey Commercial is one of the largest privately held commercial real estate service providers in the world. Our services have expanded throughout the United States and to major markets internationally in conjunction with the company's affiliation with ONCOR International, an organization of leading brokerage firms in North, Central and South America; Europe; Africa; Asia and Australia. For more information, visit Cornish & Carey Commercial online at: [www.ccarey.com](http://www.ccarey.com).